ALMONDSBURY COMMUNITY SHOP BUSINESS PLAN 2017- 2027

Dated 13.10.17 2017 actuals	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
PROFIT & LOSS ACCOUNT											
Sales	170010	171710	173427	175161	176913	178682	180469	182274	184096	185937	187797
Cost of Sales	135017	135205	135490	135784	137142	138513	139898	141297	142710	144138	145579
Gross Margin	**34993**	**36505**	**37937**	**39377**	**39771**	**40169**	**40571**	**40976**	**41386**	**41800**	**42218**
% Gross Margin	**21%**	**21%**	**22%**	**22%**	**22%**	**22%**	**22%**	**22%**	**22%**	**22%**	**22%**
Other Costs	20542	20725	20285	20594	20912	21239	21576	21923	22281	22650	23029
Depreciation	5160	2596	2076	1661	2129	1703	1363	1090	1672	1338	1070
Interest earned	7	7	7	7	7	7	7	7	7	7	7
Net Earnings generated	**9298**	**13191**	**15582**	**17129**	**16738**	**17234**	**17639**	**17970**	**17433**	**17813**	**18119**
% Trading Margin	**5%**	**8%**	**9%**	**10%**	**9%**	**10%**	**10%**	**10%**	**9%**	**10%**	**10%**
Gifts to community	117	1319	1558	1713	1674	1723	1764	1797	1743	1781	1812
Net Earnings after gifts	**9181**	**11872**	**14024**	**15416**	**15064**	**15510**	**15875**	**16173**	**15690**	**16031**	**16307**
Corporation Tax	1289	2749	3059	3245	2507	3271	3275	3280	2539	3300	3302
Net Profit after gifts & tax	**7892**	**9123**	**10965**	**12172**	**12557**	**12240**	**12600**	**12893**	**13151**	**12731**	**13005**
% Net Margin	**5%**	**5%**	**6%**	**7%**	**7%**	**7%**	**7%**	**7%**	**7%**	**7%**	**7%**
BALANCE SHEET											
Fixed Assets											
Property	256	370000	390800	411900	423000	434100	455500	466900	478300	489700	501100
Furniture and Equip	13282	10382	8306	6645	8516	6813	5450	4360	6688	5350	4280
Total	13538	380382	399106	418545	431516	440913	460950	471260	484988	495050	505380
Current Assets											
Prepaid rent	633										
Refurb deposit	3200										
Stock	6849	7054	7266	7484	7709	7940	8178	8423	8676	8936	9204
Cash in Bank	34683	82107	85250	89053	98780	113259	116991	130737	140569	155143	168956
Cash at hand	161	162	162	162	162	162	162	162	162	162	162
Total Current Assets	45526	89323	92678	96699	106650	121360	125331	139322	149407	164242	178322
Current Liabilities											
Loans		0	0	0	0	0	0	0	0	0	0
Corporation tax	1289	2749	3059	3245	2507	3271	3275	3280	2539	3300	3302
Trade Creditors/VAT Liability	53	56	58	61	64	68	71	75	78	82	86
Total Current Liabilities	1342	2805	3118	3306	2571	3338	3346	3355	2617	3382	3388
Net Current Assets (Liabilities)	44184	86519	89560	93393	104079	118022	121985	135967	146790	160859	174935
Net Assets	**57722**	**466901**	**488666**	**511938**	**535595**	**558935**	**582935**	**607227**	**631778**	**655910**	**680315**
Represented by:											
Grants	27701	27701	27701	27701	27701	27701	27701	27701	27701	27701	27701
Retained Earnings	14725	22617	31740	42705	54877	67434	79674	92274	105167	118318	131049
Revaluation Reserve	7000	7000	17800	28900	40000	51100	62500	73900	85300	96700	108100
Shares	404	400460	400460	400460	400460	400460	400460	400460	400460	400460	400460
Profit for year	7892	9123	10965	12172	12557	12240	12600	12893	13151	12731	13005
Total	**57722**	**466901**	**488666**	**511938**	**535595**	**558935**	**582935**	**607228**	**631779**	**655910**	**680315**
CASHFLOW											
Operating profit	9181	11872	14024	15416	15064	15510	15875	16173	15690	16031	16307
Change in stocks	0	-205	-212	-218	-225	-231	-238	-245	-253	-260	-268
Change in Trade Creditors	-53	3	3	3	3	3	3	4	4	4	4
Add back: Depreciation	5160	2596	2076	1661	2129	1703	1363	1090	1672	1338	1070
Net cash from operations	14288	14265	15892	16863	16971	16985	17003	17021	17113	17113	17113
Other Income	0	403833	0	0	0	0	0	0	0	0	0
Corporation Tax paid	1407	1289	2749	3059	3245	2507	3271	3275	3280	2539	3300
Capital Expenditure	7500	370000	10000	10000	4000	0	10000	0	4000	0	0
Net Cashflow	5381	46809	3143	3803	9727	14479	3732	13746	9833	14574	13813
Opening Cash	29917	35298	82107	85250	89053	98780	113259	116991	130737	140569	155143
Closing Cash	**35298**	**82107**	**85250**	**89053**	**98780**	**113259**	**116991**	**130737**	**140569**	**155143**	**168956**
Detail of Other Income											
Deposit refund		3833									
Loans @ 2.5%		0									
Share deposits @ 2.5%		400000									
Capital Expenditure											
Fixtures/fittings	7500				4000				4000		
Repairs to fabric			10000	10000			10000				
Capitalised Fees		20000									
Property purchase		350000									

NOTES TO 10 YEAR PLAN:	
Sales & Cost of sales growth pa	**1.00%**
Overhead Growth per annum	**3.00%**
Share Interest rate	**2.50%**
Fixtures & Fittings 10 yr Investment	**£8,000**
Repairs to building fabric - 10 yr	**£30,000**
Gifts to Community % net earnings	**10.00%**
Share Withdrawals	**£0**